



Certificate in Life Insurance

Duration : 240 Hrs / 3 Months

COMMON CHAPTERS

- Introduction to Insurance
- Customer Service
- Grievance Redressal Mechanism
- Regulatory aspects of Corporate Agency
- Legal Principle of an Insurance Contract

LIFE INSURANCE

- What Life Insurance Involves
- Financial Planning
- Life Insurance Products – I
- Life Insurance Products – II
- Applications of Life Insurance
- Pricing and Valuation in Life Insurance
- Documentation – Proposal Stage
- Documentation – Policy Condition - I
- Documentation - Policy Condition - II
- Underwriting
- Payments Under a Life Insurance Policy

HEALTH INSURANCE

- Introduction to Health Insurance
- Insurance Documentation
- Health Insurance Products
- Health Insurance Underwriting
- Health Insurance Claims

GENERAL INSURANCE

- Principles of Insurance
- Documentation
- Theory & Practice of Premium Rating
- Personal & Retail Insurance
- Commercial Insurance
- Claims Procedure

